

A young girl with dark hair is shown in profile, looking out of a window. The window is covered in raindrops, and the scene is dimly lit, suggesting an evening or overcast day. The girl's expression is contemplative.

**Our mission: Protect People, Defend Data**

# Risikofaktor Mensch

Wie aktuelle Bedrohungen den Mitarbeiter in  
das Zentrum Ihrer Sicherheitsstrategie rücken

Cybersecurity | Summit Masterclass | 12:00 Uhr

Hannes Schneider (Sr. Manager Sales Engineer)  
Benjamin Renner (Sr. Named Account Manager)



# Proofpoint

Protecting over half a million customers, including 87 of the Fortune 100.



# 2024/2025 Business and Attack Trends



## Rise of AI



Improved phishing  
Automated malware  
Scaled attacks  
Protecting data

## Digital Transformation



Proliferation of  
attack and  
exfiltration surface

## Social Engineering

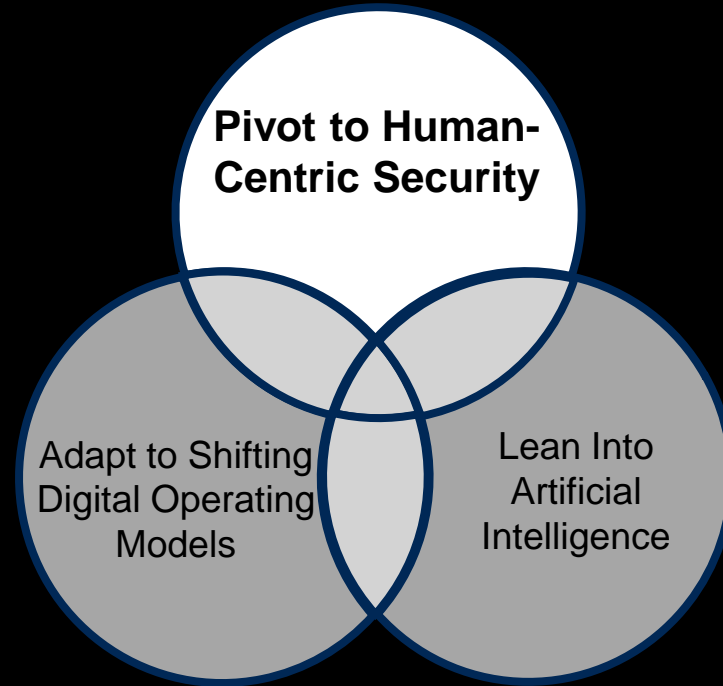


Increased innovation and  
tools from threat actors  
targeting people

## Increased Risk Across Attack Chain



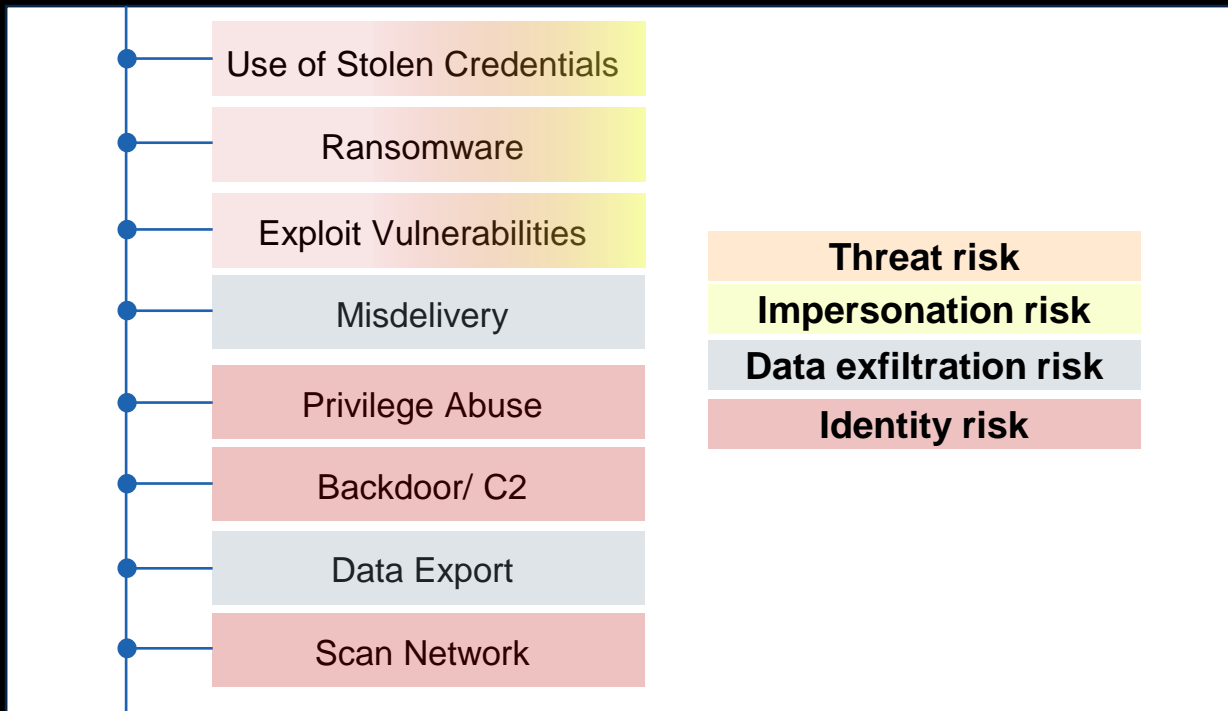
# Gartner 2024/2025 CISO Strategic Imperatives



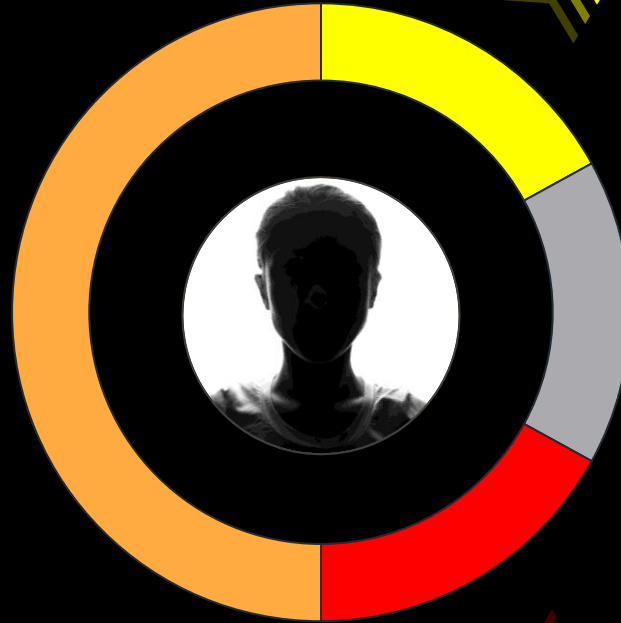
Gartner, *Leadership Vision for 2024: Security and Risk Management* | Tom Scholtz, Lisa Neubauer | January 2024

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# Gartner Calls Out Risks in Addition to Phishing



# The Four Dimensions of Human Risk



## Impersonation Risk

Internal targeting  
3<sup>rd</sup> parties/customers  
Compromised/spoofed suppliers

## Threat Risk

BEC  
Malware  
Social Engineering  
Credential Phishing

## Data Loss Risk

Careless user  
Compromised user  
Malicious user

## Identity Risk

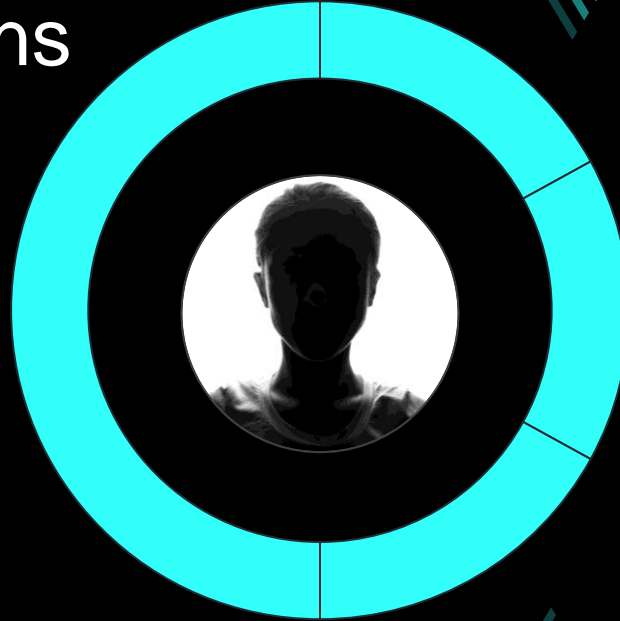
M365 ATO  
Active Directory PrivEsc and lateral movement

# Protecting People with Human-centric Security Solutions



## Threat Protection

99.9%+  
inbound threats



## Impersonation Protection

100% direct spoofing risk  
reduction with authenticated  
email



## Misdelivery Protection

65% data loss risk  
reduction



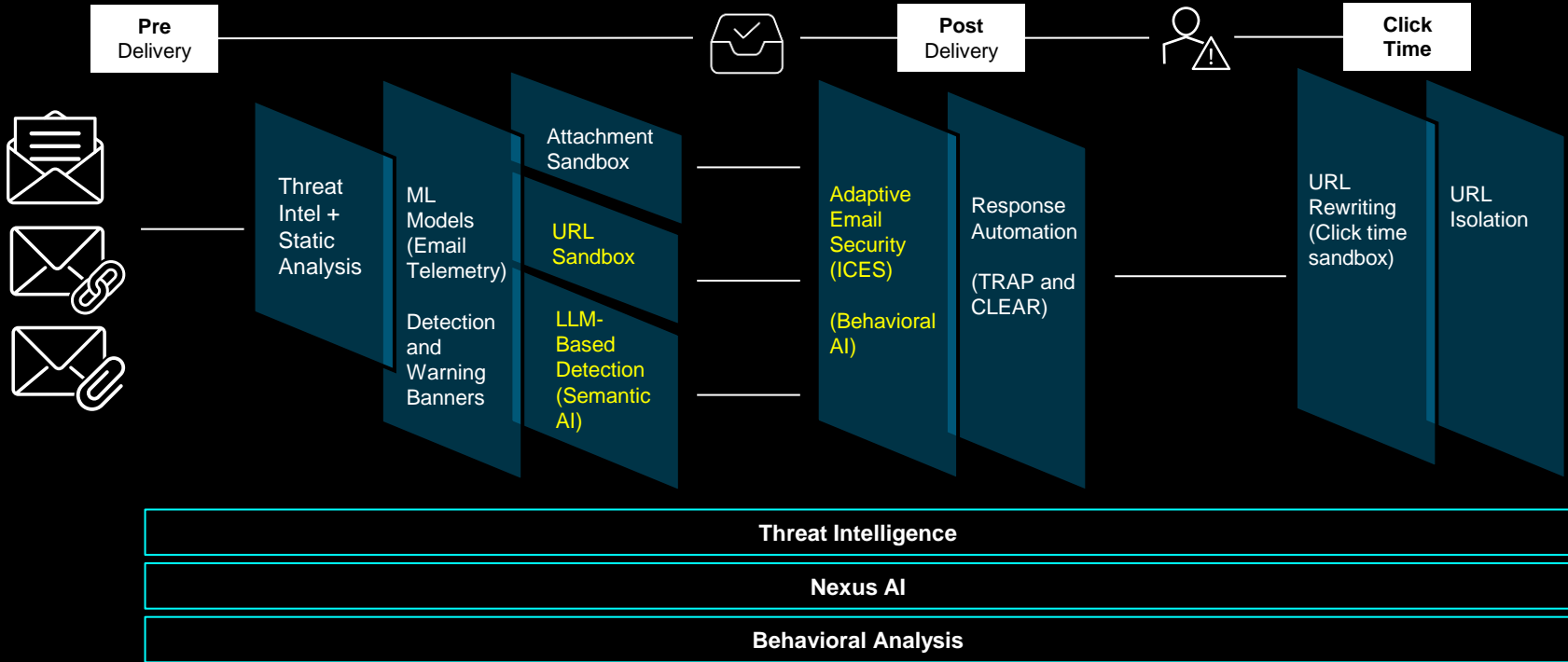
## Identity Protection

80% AD, M365, and  
identity risk reduction



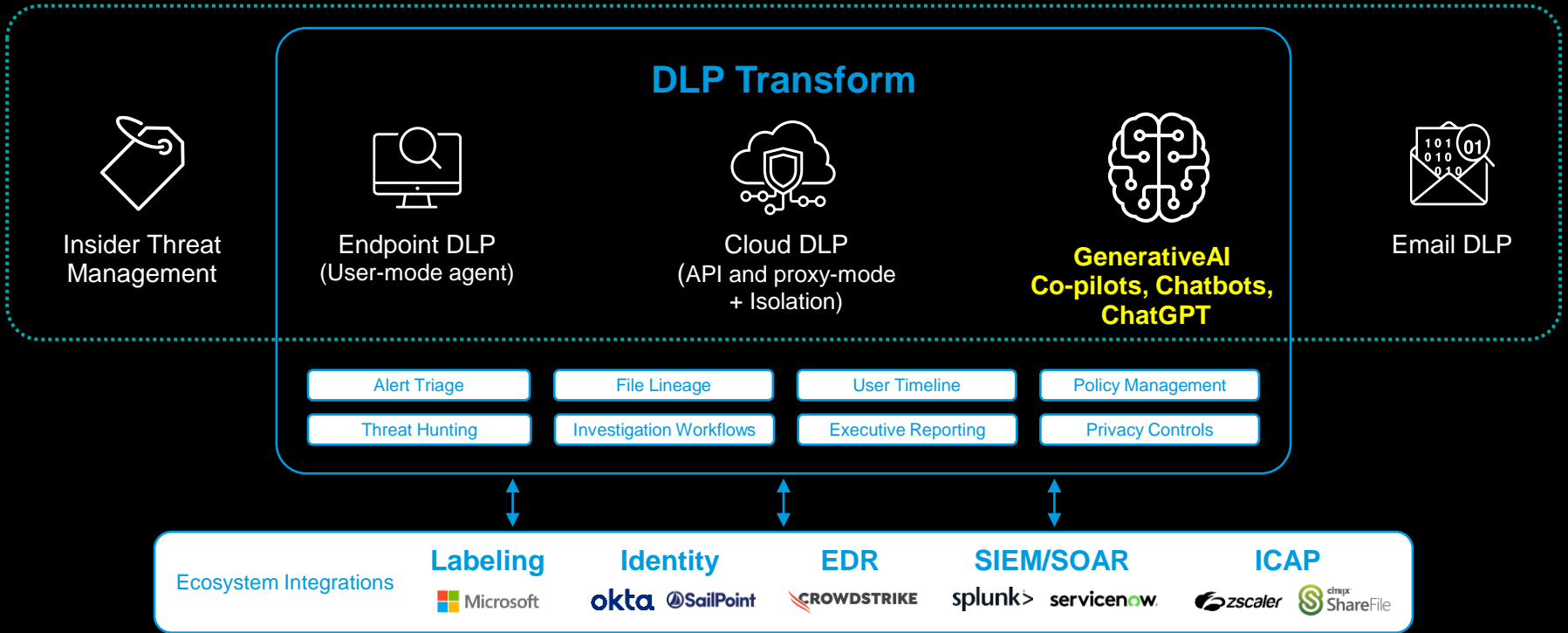
# Proofpoint People Protection

## Redefining Email Security: End-to-end, Complete and Continuous



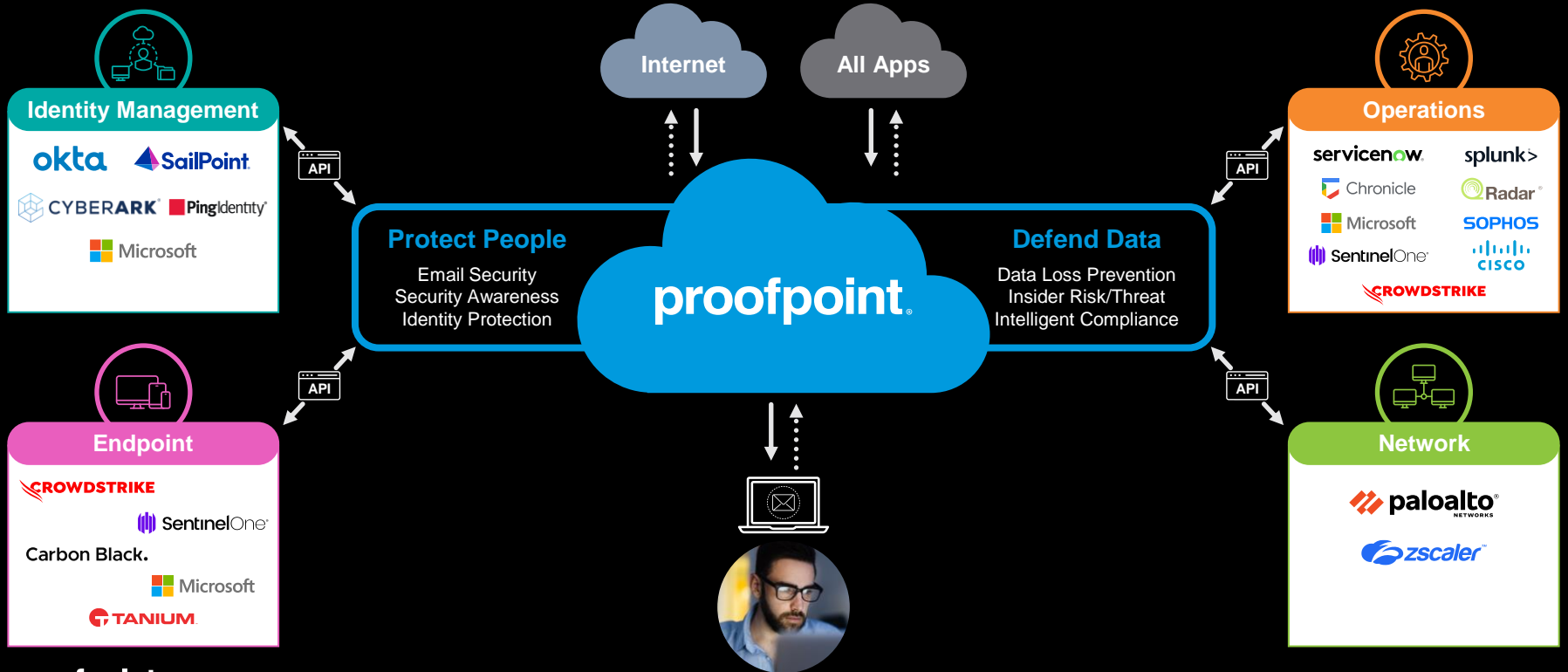
# Proofpoint Information Protection

## Defend Data Across All Channels including Co-pilots and Chat GPT



# Partnering to Deliver Human-Centric Security

Best-in-class Technology Partner Ecosystem





# Usecases and Tools

# Human Centric Security

## Protect People

- Stop human-targeted attacks
- Prevent impersonation
- Mitigate supplier risk

👤 People Use Cases

## Defend Data

- Prevent misdelivery
- Mitigate data loss
- Contain insider threats

📄 Data Use Cases



Mitigate  
Human Risk

🛡️ Human Risk Use Cases

**Complete Detection Ensemble**  
Nexus AI • Behavioral Analytics • Threat Intelligence

# Protect People



## Stop Phishing Attacks

Protect your people from BEC, QR Code, URL, and Impersonation-based threats.



## Mitigate Impersonation Risk

Protect your organization from impersonation tactics that abuse your domains.



## Protection From Compromised Suppliers

Identify and defend users against compromised supplier email accounts.



## Defense-in-depth Against Account Takeover

Eliminate identity risks.

PROOFPOINT VIEW



Semantic Analysis  
Proofpoint

- The Semantic Analysis LLM engine has detected suspicious intent insights within the email.
- Intent #1: Urgency. This is intended to get the recipient to react quickly without thinking.
- Intent #2, #3: Financial payment and new bank routing information. These are intended to get the recipient to send payment to the threat actor's bank account.

Re: Info for payment



jsmith@abcinc.com

To: nicole.kay@globalmanufacture.com

Reply Reply All Forward

Wed 9/30/2020 3:03 PM

Urgent Reminder

Kindly hold on the wire, do not send payment yet. We just got information from ABC Bank that our account is currently undergoing Tax audit and any payment sent there will not be credited.

Will you be able to send an ACH payment?

if you can, kindly let me know so that we can send you our ACH information. But if you prefer to make the payment via wire, we can send you our subsidiary wire information to make the payment.

Your early reply would be appreciated.



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Human Centric Security

SOC ANALYST VIEW



**John Shider**  
Security Analyst

- With easy-to-understand explainability, the SOC analyst can view the Semantic Analysis results and supporting intent evidence.

The malicious email was classified as **Banking Fraud** and included intent evidence of **Financial Transaction** and **Money Movement** indicators.

← **Next** →

🏠 Human Centric Security

### Evidence

[Condemnation Summary](#)   Forensics   Screenshots   Samples

#### Affected Users

• 0 affected users.

**Overview**  
Proofpoint detection and response overview.

- ✉️ **20 Total Messages**  
The first message was seen at 2023/03/18 06:00 PM
- ✉️ 0 Delivered Messages
- 🖱️ 0 Clicks
- ↩️ 0 Replies
- 📁 0 Threat Response Quarantines

Condemnation Sources

### Involvement

[Attack Progression](#)   TRAP Quarantines

Messages	20	0
	Blocked	Delivered
Delivered Messages	0	0
	With Rewritten URLs	With non-rewritten URLs
Clicks on rewritten URLs	0	0
	Blocked	Permitted

[View Details](#) >

**People** ⌵

Intended (20)	At Risk (0)	Impacted (0)	Affected VIPs (0)
---------------	-------------	--------------	-------------------

Person	Total Messages
jsmith@acme.com	1
ironald@acme.com	1
mli@acme.com	1

[Show more](#) >

#### Observations

This threat was determined to be malicious based on the following observations.

**AI Inferred Theme**

- ✉️ **Banking Fraud** 3 Messages  
The email's content suggests an attempt to deceive a company into paying for products or services they didn't purchase or redirect payment of a legitimate invoice to an account they control.
- ✉️ **Financial Transaction Indicators** 3 Messages  
Suspicious text relating to financial transaction indicators refers to certain phrases or requests that raise concerns about potential fraudulent activities related to money. These indicators can include requests for personal information, urgent payment requests, offers that seem too good to be true, or requests to transfer funds to unfamiliar accounts.
- ✉️ **Money Movement** 2 Messages  
Suspicious text in emails regarding money movement refers to messages that contain unusual or alarming content involving requests for personal financial information or unauthorized transfers of funds, or suggest potential scams.

[View all observations](#)

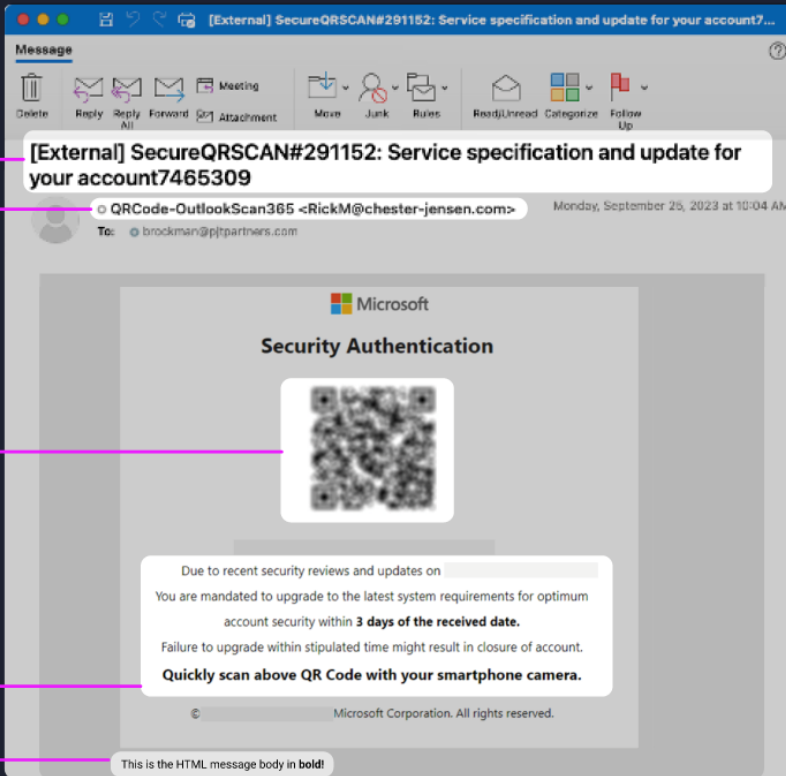


PROOFPOINT VIEW



Behavioral AI  
Proofpoint

- Proofpoint's behavioral AI detection engine identifies key message attributes like, sender, receiver, images, URLs and many more that may indicate malicious messages.
- The following malicious message indicators were detected:
  - Suspicious Text and Theme
  - Uncommon Sender
  - QR Code Presence
  - Suspicious Text and Theme



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Human Centric Security

THREAT ACTOR VIEW



Tempest  
Threat Actor

Case 3:  
Stop Advanced Email Threats  
With Behavioral AI

- Tempest uses a prompt that he's succeeded with in the past to socially engineer unwitting employees in accounts payable to send him funds meant for one of their trusted vendors.



Next →

Home Human Centric Security

The screenshot shows a ChatGPT chat window. At the top, the OpenAI logo is centered above the question "How can I help you today?". Below this are four buttons for different tasks: "Write a text message" (asking a friend to be my plus-one at a wedding), "Explain this code:" (with the code "cat config.yaml | awk NF"), "Come up with concepts" (for a retro-style arcade game), and "Suggest fun activities" (for a family visiting San Francisco). A new chat bubble is being created, containing a prompt: "You are an email writer from a HRSoft billing team. The subject of the email is that you've reached out to THEIR company several times...this is the third attempt and they haven't responded with payment. Payment is already 90 days late. Acknowledge that this is the first time the specific contact at the client is hearing from the software company, but if it's not submitted by the end of the week the software will stop working and their teams will lose access. Include banking details." A mouse cursor is hovering over the input field. At the bottom of the chat window, a small disclaimer reads: "ChatGPT can make mistakes. Consider checking important information."

THREAT ACTOR VIEW



**Tempest**  
Threat Actor

- ChatGPT returns an email template which Tempest can use to send to a variety of organizations, with light personalization to increase authenticity and success rates.

ChatGPT 3.5

**You**

You are an email writer from a HRSoft billing team. The subject of the email is that you've reached out to THEIR company several times...this is the third attempt and they haven't responded with payment. Payment is already 90 days late. Acknowledge that this is the first time the specific contact at the client is hearing from the software company, but if it's not submitted by the end of the week the software will stop working and their teams will lose access. Include banking details.

**ChatGPT**

Subject: Urgent: HRSoft Account Payment Overdue - Immediate Action Required

Dear [Recipient's Name],

I hope this email finds you well. This is the third attempt to reach out regarding overdue payment for your HRSoft account. We understand that this may be the first time you are hearing from our billing team, and we apologize for any inconvenience caused.

Unfortunately, your payment is now 90 days overdue, and we must emphasize the urgency of the situation. If payment is not received by the end of this week, access to our software will be suspended, resulting in disruption to your teams' productivity.

To avoid any interruption to your services, please arrange payment at your earliest convenience. Below are our banking details for your reference:



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THREAT ACTOR VIEW



**Tempest**  
Threat Actor

- Tempest then accesses a low-cost sales contact database. Conveniently, it not only allows him to filter for contacts by company, but also by the contact's tenure at the company and technology in use at the organization.
- Tempest filters for companies using HRSoft, and specifically for contacts in accounts payable who've been in their role for less than one month.

Filters x3 16 records found Apply Filters X

Persona v Name v Job Titles x1 v  
Titles: accounts payable X

Location v Time Zone v Total Years of Experience v  
Territories v

**Time in Current Role** x1 ▲

	Years	Months
Min	<input type="text" value="Years"/>	<input type="text" value="Months"/>
Max	<input type="text" value="1"/>	<input type="text" value="0"/>

COMPANY INFO

Company v # Employees v Industry & Keywords v

Buying Intent v SIC COdes v Technologies x1 v  
Use at least of of: HRSoft X

# Employees by Dept. v Headcount Growth v Revenue v

Funding v Founded Year v Languages v

← Next →

🏠 Human Centric Security



END-USER VIEW



Nicole Kay  
Account Payable

- Nicole receives the email with the contextual warning banner, and decides to report malicious and delete.

Proofpoint flags the email as a **possible impersonation**, highlighting **urgency** in the email and a **newly registered domain**.

The screenshot shows an email client interface with a blue header bar containing the subject "Urgent: HRSoft Account Payment Overdue - Immediate Action Required" and the sender "nicole.kay@globalmanufacture.com". Below the header is a toolbar with icons for Delete, Reply, Reply All, Forward, Move, Junk, Rules, Read/Unread, Categorize, Follow Up, Send to OneNote, Share to Teams, View, and Viva Insights. The email content area shows a warning banner with the text "Be careful: possible impersonation detected" and three bullet points: "Possible impersonation: The sender's domain hrs0ft.com, looks like hrsoft.com, which your organization interacts with.", "Sense of urgency: Common technique used in email fraud.", and "Suspicious sender: Email was sent from hrs0ft.com which registered 2 days ago." Below the warning banner are two buttons: "Report and Delete" and "Release to Inbox". A pink circle highlights the "Report and Delete" button. Below the warning banner is a section titled "SUSPICIOUS EMAIL PREVIEW - LINKS AND ATTACHMENTS DISABLED" containing the email header and body text.

Urgent: HRSoft Account Payment Overdue - Immediate Action Required

Barry Leder  
To: Nicole Kay  
Wednesday, May 9, 2024 at 10:23 AM

**Be careful: possible impersonation detected**

- **Possible impersonation:** The sender's domain **hrs0ft.com**, looks like **hrsoft.com**, which your organization interacts with.
- **Sense of urgency:** Common technique used in email fraud.
- **Suspicious sender:** Email was sent from **hrs0ft.com** which registered **2 days ago**.

Report and Delete Release to Inbox

SUSPICIOUS EMAIL PREVIEW - LINKS AND ATTACHMENTS DISABLED

Sent May 9, 2024 10:23  
Sender bleder@hrs0ft.com  
Recipient(s) Nicole Kay <nicole.kay@globalmanufacture.com>  
Subject Urgent: HRSoft: Account Payment Overdue - Immediate Action Required

Dear Nicole,

I hope this email finds you well. This is the third attempt to reach out regarding overdue payment for your HRSoft account. We understand that this may be the first time you are hearing from our billing team, and we apologize for any inconvenience caused.

Unfortunately, your payment is now 90 days overdue, and we must emphasize the urgency of the situation. If payment is not received by the end of this week, access to our software will be suspended, resulting in disruption to your teams' productivity.

To avoid any interruption to your services, please arrange payment at your earliest convenience. Below are our banking details for your reference:

← Next →

Human Centric Security

SOC ANALYST VIEW



John Shider  
Security Analyst

- While investigating today's focused events, John sees a "Potential Lookalike Impersonation" of HRSoft, one of the trusted vendors to his company.

proofpoint Adaptive Email Security

Adaptive Email Security / Security Events

Focused Threats External Threats Internal Threats Spam

Search: Sender, recipient, subject or attachment Filter Last 30 days

Sort by: Timestamp (latest first) Results per page: 50 Export as PDF

Timestamp	Confidence	Event type	Subject(s)	Sender and recipient(s)
<input type="checkbox"/> Mar 26, 2024 01:56 AM (UTC)	100	Potential Lookalike Impersonation User Quarantined	Urgent: HRSoft Account Payment Overdue - Im...	bleder@hrs0ft.com → Nicole Kay
<input type="checkbox"/> Mar 25, 2024 01:56 AM (UTC)	100	Phishing Blocked Pre-Delivery by Proofpoint TAP	Acquisition forecast Q3	edwin.smith@globex.com → Calvin Allison
<input type="checkbox"/> Mar 21, 2024 01:56 AM (UTC)	80	Direct spoof impersonation Remediated by Proofpoint TRAP	Payment Advice Note from 22 March, 2024	login_services@landscapinggXpress.net → Sue Bradley



Next →

Human Centric Security

SOC ANALYST VIEW



John Shider  
Security Analyst

- With Adaptive Email Security, John can see the email was quarantined by its recipient Nicole Kay, then automatically deleted from her inbox.

proofpoint Adaptive Email Security

Search... Ctrl+K

Adaptive Email Security / Security Events

### Direct Spoof Impersonation

Malicious Safe Spam

Email Analysis Email Header Sender Analysis

#### Email

Urgent: Highspot Account Payment Overdue - Immediate Action Required  
May 9, 2024 10:23:28 AM

Sender: Barry Leder bleder@hrs0ft.com

Recipient(s): Nicole Kay nicole.kay@globalmanufacture.com

Subject: Urgent: Highspot Account Payment Overdue - Immediate Action Required

Timestamp: May 9, 2024 10:23:28 AM

Body: Text Screenshot

Dear Nicole,

I hope this email finds you well. This is the third attempt to reach out regarding overdue payment for your HRSoft account. We understand that this may be the first time you are hearing from our billing team, and we apologize for any inconvenience caused.

#### Email Insights

Tactic

Topic (2)

The following topics were identified in the body or subject of one or more emails

Urgency Payment

Sender

First-Time Recipient

The sender had never interacted with at least one of the email recipients before this event

nicole.kay@globalmanufacture.com

Recently Registered Domain

Sender domain registered 5 days before

#### Event Assessment

Confidence Level  
**100** Very High

Key Indicator  
Urgency Payment

Event Status  
Detected by Adaptive Email Security  
User Quarantined

User Actions	User Responses
0 replied to	1 malicious
0 forwarded	0 emails safe
0 emails deleted	0 unsure

#### Event Timeline

- Sep 30, 2024 12:23 AM (UTC)  
1 email arrived in 1 user inbox
- Sep 30, 2024 12:23 AM (UTC)  
1 email analysed by Adaptive Email Security
- Sep 30, 2024 12:23 AM (UTC)  
Adaptive Email Security classified 1 email as Potential Lookalike Impersonation
- Sep 30, 2024 12:23 AM (UTC)  
1 email user quarantined by 1 user
- Sep 30, 2024 12:23 AM (UTC)  
1 user marked 1 email as malicious



Next

Human Centric Security



SOC ANALYST VIEW



John Shider  
Security Analyst

- John can see the domain was recently registered, that Nicole was a first-time recipient, and that urgency and payment topics were found, increasing confidence in labeling the email as potential lookalike impersonation.

Adaptive Email Security reveals that the email was sent from **hrs0ft.com**, a domain similar to their trusted partner **hrsoft.com**.



Back to Main Menu →

Human Centric Security

proofpoint Adaptive Email Security

Search... Ctrl+K

Home + Mail Calendar

**Urgent: Highspot Account Payment Overdue - Immediate Action Required** Options

May 9, 2024 10:23:28 AM

Sender: Barry Leder [bleder@hrs0ft.com](mailto:bleder@hrs0ft.com)

Recipient(s): Nicole Kay [nicole.kay@globalmanufacture.com](mailto:nicole.kay@globalmanufacture.com)

Subject: Urgent: Highspot Account Payment Overdue - Immediate Action Required

Timestamp: May 9, 2024 10:23:28 AM

Body: [Text](#) [Screenshot](#)

Dear Nicole,

I hope this email finds you well. This is the third attempt to reach out regarding overdue payment for your HRSoft account. We understand that this may be the first time you are hearing from our billing team, and we apologize for any inconvenience caused.

Unfortunately, your payment is now 90 days overdue, and we must emphasize the urgency of the situation. If payment is not received by the end of this week, access to our software will be suspended, resulting in disruption to your teams' productivity.

To avoid any interruption to your services, please arrange payment at your earliest convenience. Below are our banking details for your reference.

Tactic

Topic (2)

The following topics were identified in the body or subject of one or more emails

- Urgency
- Payment

Sender

First-Time Recipient

The sender had never interacted with at least one of the email recipients before this event

[nicole.kay@globalmanufacture.com](mailto:nicole.kay@globalmanufacture.com)

Recently Registered Domain

Sender domain registered 5 days before email was sent

[@hrs0ft.com](mailto:@hrs0ft.com)

Suspicious Domain

Sender domain looks similar to an external counterpart's domain

['hrs0ft.com' looks like 'hrsoft.com'](mailto:'hrs0ft.com' looks like 'hrsoft.com)

Event Assessment

Confidence Level: 100 Very High

Key Indicator: Urgency Payment

Event Status: Detected by Adaptive Email Security

User Quarantined

User Actions	User Responses
0 replied to	1 malicious
0 forwarded	0 emails safe
0 emails deleted	0 unsure

Event Timeline

- Sep 30, 2024 12:23 AM (UTC): 1 email arrived in 1 user inbox
- Sep 30, 2024 12:23 AM (UTC): 1 email analysed by Adaptive Email Security
- Sep 30, 2024 12:23 AM (UTC): Adaptive Email Security classified 1 email as Potential Lookalike Impersonation
- Sep 30, 2024 12:23 AM (UTC): 1 email user quarantined by 1 user
- Sep 30, 2024 12:23 AM (UTC): 1 user marked 1 email as malicious

# Human Centric Security

## Protect People

- Stop human-targeted attacks
- Prevent impersonation
- Mitigate supplier risk

👤 People Use Cases

## Defend Data

- Prevent misdelivery
- Mitigate data loss
- Contain insider threats

📄 Data Use Cases



Mitigate  
Human Risk

🛡️ Human Risk Use Cases

**Complete Detection Ensemble**  
Nexus AI • Behavioral Analytics • Threat Intelligence

# Mitigate Human Risk



## Understand Human Risk

Correlate your security awareness program with real-world human risk



## Threat-Guided Education

Change User Behavior

 [Human Centric Security](#)



ANALYST VIEW




**John Shider**  
Security Analyst

### Background

- The CISO of a global manufacturing company wants to escalate all security alerts triggered by people in Finance, a function that spans multiple business units and different Active Directory groups.
- John, a security analyst, is tasked with investigating the People Risk of those in Finance.



Next →

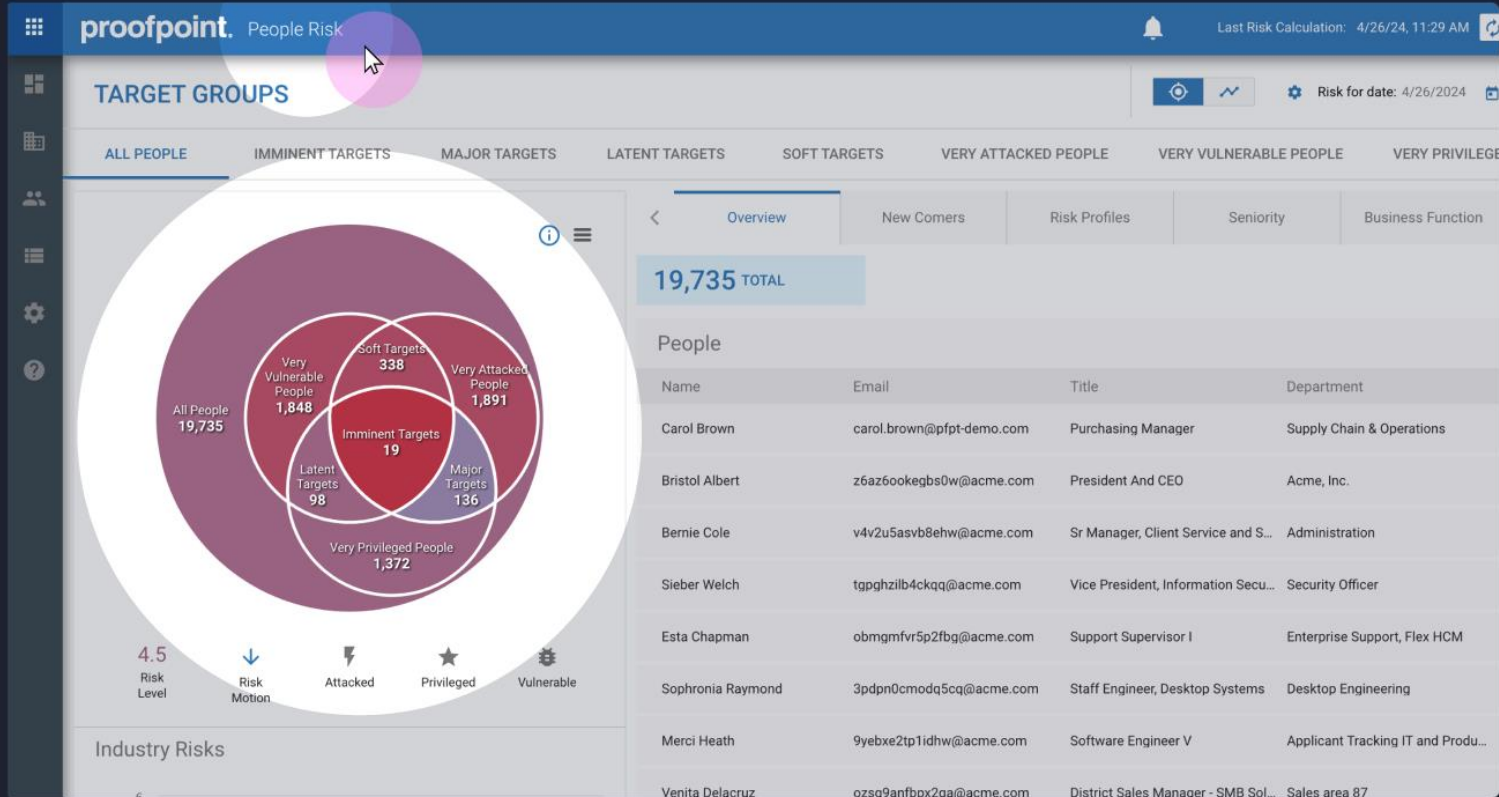
 [Human Centric Security](#)

ANALYST VIEW



John Shider  
Security Analyst

- John's main questions are:
  - Which people are putting the organization at risk?
  - How are risky people handling data?
  - What is the right level and type of training to mitigate human risk?
- John uses **Nexus People Risk Explorer (NPRE)** to answer all these questions with integrated views of risk across your Proofpoint products.



← Next →

Home Human Centric Security

ANALYST VIEW



**John Shider**  
Security Analyst

- John navigates to look at Organizational Risk by Business Function and can see the exact list of 287 people in Finance and their risk scores.

The screenshot shows the Proofpoint People Risk interface. At the top, it displays 'proofpoint. People Risk' and 'Last Risk Calculation: 4/26/24, 11:29 AM' for 'Acme'. The main section is titled 'ORGANIZATIONAL RISK' and features a navigation bar with tabs for SENIORITY, BUSINESS FUNCTION, DEPARTMENTS, DIRECTORY GROUPS, CUSTOM GROUPS, EMAIL DOMAINS, RISK PROFILES, SPECIAL GROUPS, and COUNTRIES. The 'BUSINESS FUNCTION' tab is active, showing a summary table of risk scores across various departments. A search bar and a magnifying glass icon are visible, with a callout circle highlighting the search results for '287 OVERVIEW' in the Finance department. Below this, a detailed table lists individual employees with their names, emails, titles, departments, VIP status, and risk scores. A second callout circle highlights the risk scores for several employees: Gupta Short (5.4), Stephenie Bowen (4.6), Mayeul Hyde (4.4), Demetrius Underwood (4.4), Quilana Barrera (4.4), Emylee Ewing (4.1), and Kristopher Hendrix (3.9). The interface also includes a 'Vulnerabilities' and 'Privileges' section at the bottom.

Business Function	People	Risk
Sales	4,535	4.4
Support	4,728	4.3
HR	106	4.1
<b>Finance</b>	<b>287</b>	<b>3.6</b>
Operations	339	3.6
IT	209	3.6
Technology	5	3.3
Other Functions	7,370	3.2
Product	1,834	3
Bizdev	19	2.7

Name	Email	Title	Department	VIP	Risk Score
Gupta Short	ibvoe2eaqi4nzg@acme.com	Supervisor, Fund Management and L...	Transaction Management		5.4
Stephenie Bowen	s39b3wjobwj4ya@acme.com	Sr Financial Analyst	- HR and Insurance Services		4.6
Mayeul Hyde	puxwi5uqleabew@acme.com	PD&IT Financial Analyst	PSI Financial Management		4.4
Demetrius Underwood	61kzcmagmmge9a@acme.com	Director, Financial Planning & Analy...	Financial Planning & Analysis - Servi...		4.4
Quilana Barrera	7dqghugicyfepa@acme.com	Sr Financial Analyst	Corporate Financial Planning & Anal...		4.4
Emylee Ewing	vyrdcvm9raubkq@acme.com	Accounts Receivable Operations Sp...	Financial Risk		4.1
Karis Guzman	euquc9xgio7bg@acme.com	Sr. Vice President, Chief Financial O...	Finance	★	4.1
Kristopher Hendrix	igi3xxj0sfcknq@acme.com	Financial Analyst I	HostingFinance		3.9



Next →

Human Centric Security

ANALYST VIEW



**John Shider**  
Security Analyst

- John scrolls to Vulnerabilities to see that within Finance:
- 7 people failed phishing simulation within the last training period
- 1 person clicked on a malicious link at least once in the last 30 days
- Clicker vulnerability is concerning, so John wants to see who clicked on a malicious link.

The screenshot shows the Proofpoint People Risk dashboard. The top navigation bar includes the Proofpoint logo, 'People Risk', a notification bell, 'Last Risk Calculation: 4/26/24, 11:29 AM', and the company name 'Acme'. The main section is titled 'ORGANIZATIONAL RISK' and has several filter tabs: SENIORITY, BUSINESS FUNCTION, DEPARTMENTS, DIRECTORY GROUPS, CUSTOM GROUPS, EMAIL DOMAINS, RISK PROFILES, SPECIAL GROUPS, and COUNTRIES. The 'BUSINESS FUNCTION' tab is selected, showing a table with columns for Name, People, and Risk. The 'Finance' row is highlighted. To the right, there are two panels: 'Vulnerabilities' and 'Privileges'. The 'Vulnerabilities' panel has a search bar and a table with columns for Name, Risk, and People. A pink circle highlights the 'Clicker vulnerability' row, which has a Risk of 6 and 1 person. A mouse cursor is pointing at this row. The 'Privileges' panel has a table with columns for Name, Risk, and People, listing various roles like 'User Department' and 'Directors'. Below these panels is a 'Security Awareness Training' section with a table showing training details like 'Phishing Simulation' and 'Cloud & Internet Security training'.

← Next →

🏠 Human Centric Security

ANALYST VIEW



**John Shider**  
Security Analyst

- John finds that the person in Finance who clicked on a malicious link is Gupta Short, who is part of the Transaction Management Department
- He then clicks into Gupta's risk profile to collect more information.

The screenshot shows the Proofpoint People Risk interface. At the top, it says "proofpoint. People Risk" and "Acme". The main section is titled "ORGANIZATIONAL RISK" and has tabs for "SENIORITY" and "BUSINESS FUNCTION". A table lists business functions and their associated risk scores. A modal window titled "Vulnerability: Clicker Vulnerability" is open, showing a search bar and a table with columns for Name, Email, Title, Department, VIP, Risk, and other metrics. A pink circle highlights the row for "Gupta Short".

SENIORITY	BUSINESS FUNCTION	DEPARTMENT	RISK
Sales	4,535	4.4	
Support	4,728	4.3	
HR	106	4.1	
<b>Finance</b>	<b>287</b>	<b>3.6</b>	
Operations	339	3.6	
IT	209	3.6	
Technology	5	3.3	
Other Functions	7,370	3.2	
Product	1,834	3	
Bizdev	19	2.7	

Name	Email	Title	Department	VIP	Risk	⚡	★	🛡️
Gupta Short	ibvoeZeaqi4nzg@ac...	Supervisor, Fund Man...	Transaction Manage...		5.4	3.8	6.4	6

← Next →

🏠 Human Centric Security



ANALYST VIEW



**John Shider**  
Security Analyst

- John finds out that Gupta was attacked by a credential phishing campaign using disrupt-africa.com.
- He also sees Gupta passed a phishing simulation exercise years ago, so perhaps it's time for another one!

John can put Gupta on an Adaptive Learning Track for clickers and use a phishing simulation template from the same credential phishing campaign.

← **Next** →

🏠 Human Centric Security

The screenshot displays the 'People Risk' interface for user 'GUPTA SHORT'. The main section is titled 'USER RISK' and shows a 'Clicker vulnerability' with a risk score of 6. A tooltip explains that this vulnerability is assigned to users who clicked on malicious links in emails within the last 30 days. Below this, a table lists threats, with 'disrupt-africa.com/' highlighted. The threat details show it was attached to 'ibvoe2eaqi4nzg@acme.com' on 12/12/20 at 2:53 AM with a severity of 7.1. The interface also shows 'Security Awareness Training' with a 'Phishing Simulation' completed on 12/16/2019 and a 'Threats' table with columns for Threat, Attacked Email, Latest Activity Date, and Severity.

ANALYST VIEW



**John Shider**  
Security Analyst

- For further investigation, John decides to look at the **Cloud Risk** view, to understand potentially risky cloud applications being used by Finance.
- Rather than parsing the 44,483 different applications, he decides to segment only by Finance.

proofpoint. Cloud Risk Last Risk Calculation: 4/26/24, 11:29 AM Acme

TARGET GROUPS
Risk for date: 4/26/2024

ALL APPS
IMMINENT TARGETS
MAJOR TARGETS
LATENT TARGETS
SOFT TARGETS
VERY ATTACKED APPS
VERY VULNERABLE APPS
VERY PRIVILEGED APPS

<
Overview
>

44,483 OVERVIEW

**Applications** Risk And Usage Information Are Based On The Last 30 Days Data

Name	Category	Total Users	Status	Last Seen	📶	📶	Risk
OneDrive onedrive.live.c...	Content Management	35	None	04/15/2024 18:15:56	N/A	N/A	8.1
Salesforce P... pardot.com	Marketing	741	None	04/05/2024 04:12:09	1.12 GB	9.04 GB	7.5
Box box.com	Collaboration	212	None	04/04/2024 19:18:33	4.83 GB	7.78 GB	7.1
Beetrack beetrack.com	Retail and Consumer Ser...	20	None	04/02/2024 02:25:10	2.71 GB	2.72 GB	7
Blogger blogger.com	Social and Communicati...	8	None	04/10/2024 03:29:38	N/A	N/A	6.9
Box box.com	Collaboration	36	None	04/24/2024 19:20:12	1.65 GB	8.15 GB	6.9

6.1  
Risk Level

↓  
Risk Motion

⚡  
Low Attacked

★  
Low Privileged

⚠  
Low Vulnerable

**Associated Threats**

- Targeted and widespread attacks
- Exploit of Vulnerabilities

←
Next →

Attacks
Vulnerabilities
Privileges

ANALYST VIEW



John Shider  
Security Analyst

- John sees that 32,627 risky applications are being used by Finance, most of these seem to be permitted or tolerated.
- Further scrolling shows that 115 users are using the web application **Bit.ai**, which has been blocked. John wants to learn more about **Bit.ai**.



Next →

**proofpoint.** Cloud Risk

Last Risk Calculation: 4/26/24, 11:29 AM Acme

### ORGANIZATIONAL RISK

Risk for date: 4/26/2024

BUSINESS FUNCTION	SENIORITY	CUSTOM GROUPS	DEPARTMENTS	DIRECTORY GROUPS	COUNTRIES	SPECIAL GROUPS	RISK PROFILES	EMAIL DOMAINS
Support	44,264	6.1						
Other Functions	44,457	6.1						
Sales	44,262	6.1						
Product	43,271	6.1						
Operations	34,444	6						
<b>Finance</b>	<b>32,627</b>	<b>6</b>						
IT	28,935	6						
Compliance	26,176	6						
Marketing	17,169	6						
HR	19,509	5.9						

32,627 OVERVIEW

#### Applications

Risk And Usage Information Are Based On The Last 30 Days Data

Name	Category	Total Users	Status	Last Seen	Storage	Risk
Verizon	System and Network	98	None	04/18/2024 09:19:37	2.56 GB 6.46 GB	6.8
Salesforce	Business and Finance	162	Tolerated	04/04/2024 15:09:43	1.56 GB 3.5 GB	6.8
<b>bit.ai</b>	Operations Management	115	Blocked	04/02/2024 15:17:10	1.84 GB 9.85 GB	6.7
Quicklizard	Sales	82	None	04/04/2024 17:44:25	N/A N/A	6.7
PDFfiller	Utilities	160	None	04/07/2024 21:39:38	3.96 GB 3.36 GB	6.7
JSTOR	Education and References	173	None	03/31/2024 23:13:59	1.71 GB 9.35 GB	6.7
Reltio	Data and Analytics	166	None	04/15/2024 16:16:08	N/A N/A	6.7

ANALYST VIEW



**John Shider**  
Security Analyst

- John sees a exact list of 115 users of the cloud app
- The app was blocked by ITM (Insider Threat Management) and considered a Soft Target (vulnerable and attacked).
- 1.84 GB was uploaded and 9.85 GB was downloaded in the past 30 days.

proofpoint. Cloud Risk
Last Risk Calculation: 4/26/24, 11:29 AM Acme

### APPLICATION RISK

APPLICATIONS BIT.AI

URL: bit.ai

Content Category: Operations Management

Vendor: Bit Tech Labs

Last Seen: 04/02/2024 07:17:10

Type: Shadow IT

Source: ITM

Status: Blocked

Target Group: Soft Targets

Upload: 1.84 GB (last 30 days)

Download: 9.85 GB (last 30 days)

Total Uploaded: 9.21 GB

Total Downloaded: 98.45 GB

▲  
Overall Risk  
6.7

⚡  
Attacked  
7.2

★  
Privileged  
5.0

⚙️  
Vulnerable  
8.2

7 Credibility

5 Infrastructure Security

5 Infrastructure Vulnerabilities

3 Compliance

Overview Newcomers Risk Profiles Seniority Business Function Special Groups Countries

115 TOTAL

Users

Name	Email	Title	Department	VIP	Last Seen	Risk Score	
Aviva Zamora	vciq3vsrhxjryq@acme.com	Sales Representative Level II	Sales area 99		04/26/2024 02:16:08	2.9	9.1
Jaylinn Sharpe	2lpom53g8phka@acme.c...	Manager, Enterprise Security	Enterprise Security		04/26/2024 02:16:08	2.8	
Emmalee Villarreal	y9spt7g9zntgpw@acme.c...	Sales Representative Level II	Sales area 997		04/26/2024 02:16:08	2.8	8.1
Florida Norris	hk1qkd3cikjzbg@acme.com	Account Manager	Agency Health Operations ...		04/26/2024 02:16:08	2.8	3.4
Kathryne Griffith	nkjpk61ewkgnq@acme.c...	Service Partner - Service C...	Enterprise 86/7		04/26/2024 02:16:08	2.6	6.2
Jordana Everett	bd5jhu7ugcya@acme.com	Service Specialist	Dedicated Service Center 7		04/26/2024 02:16:08	2.5	1.4

Attacks

Name	Risk
Threat Category	3
Malicious Urls	3

Vulnerabilities

Name	Risk
Credibility	7
Infrastructure Vulnerabilities	5
Infrastructure Security	5

Privileges

Name
Users Privileges

← Next →

🏠 Human Centric Security

ANALYST VIEW



**John Shider**  
Security Analyst

- John can look at the overall Application Risk profile and from there:
- Discuss with the business users, whether the app should be unblocked.
- Discuss with the security team, whether they can manage those vulnerabilities and risks.

← [Back to Main Menu](#) →

Human Centric Security

proofpoint. Cloud Risk
Last Risk Calculation: 4/26/24, 11:29 AM Acme

### APPLICATION RISK

⚙️ Risk for date: 4/26/2024

**Bit.Ai**

URL: bit.ai

Content Category: Operations Management

Vendor: Bit Tech Labs

Last Seen: 04/02/2024 07:17:10

Type: Shadow IT

Source: ITM

Status: Blocked

Target Group: Soft Targets

Upload: 1.84 GB (last 30 days)

Download: 9.85 GB (last 30 days)

Total Uploaded: 9.21 GB

Total Downloaded: 98.45 GB

▲  
Overall Risk  
6.7

⚡  
Attacked  
7.2

★  
Privileged  
5.0

🛡️  
Vulnerable  
8.2

- 7 Credibility
- 5 Infrastructure Security
- 5 Infrastructure Vulnerabilities
- 3 Compliance

Overview
Newcomers
Risk Profiles
Seniority
Business Function
Special Groups
Countries

115 TOTAL

Users Search...

Name	Email	Title	Department	VIP	Last Seen	Risk Score	
Aviva Zamora	vciq3vrsrhjryq@acme.com	Sales Representative Level II	Sales area 99		04/26/2024 02:16:08	2.9	9.1
Jaylinn Sharpe	2lpom53g8pxhka@acme.c...	Manager, Enterprise Security	Enterprise Security		04/26/2024 02:16:08	2.8	
Emmalee Villarreal	y9ept7g9zntgpw@acme.c...	Sales Representative Level II	Sales area 997		04/26/2024 02:16:08	2.8	8.1
Florida Norris	hkt1qkd3cikjzbg@acme.com	Account Manager	Agency Health Operations ...		04/26/2024 02:16:08	2.8	3.4
Kathryne Griffith	nkjpk61ewkgnq@acme.c...	Service Partner - Service C...	Enterprise 86/7		04/26/2024 02:16:08	2.6	6.2
Jordana Everett	bd5jhu7ugcya@acme.com	Service Specialist	Dedicated Service Center 7		04/26/2024 02:16:08	2.5	1.4

Attacks

Name	Risk
Threat Category	3
Malicious Urls	3

Vulnerabilities

Name	Risk
Credibility	7
Infrastructure Vulnerabilities	5
Infrastructure Security	5

Privileges

Name
Users Privileges

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Protect People.  
Defend Data.