



PHYLIP MORGAN

Senior Vice President
Marketplace & Channel Expansion
Pax8 EMEA



Harness Driver • Trader
Teamster
Maker
Builder
Livery
Farrier
Water
Manure
Veterinarian
Collector
Carrier
Coachman
Breeder
Merchant
Carriage
Sweeper
Feed
Keeper
Cleaner
Cart
Wheelwright
Stable
Stablehand
Blacksmith
Groom



MORNING, JANUARY 11, 1901.

OIL STRUCK NEAR BEAUMONT.

A Stream of Petroleum Shot Into the Air for a Hundred Feet.

Prospector Who Has Been at Work for Two Years Has His Faith Rewarded—The Flow Is Estimated at 5000 Barrels Per Day.

Beaumont, Texas, January 10.—Beaumont is excited tonight and it has good reason to be. About three miles south of Beaumont an oil well has been struck and production is being made.

H The Flow of the Beaumont Well Continues to Grow Stronger Hourly.

OR TWO HUNDRED FEET IN THE AIR

Is the Oil Forced by the Tremendous Pressure Under It.



THE BIG OIL WELL.

Said that the Capacity of it is the Greatest in the World.

SIXTEEN THOUSAND BARRELS

Daily is the Estimate Made by Captain W. A. Fletcher.

FLOW CONTINUALLY GROWS STRONGER.

Lake Constructed to Catch the Petroleum Has Been Enlarged.

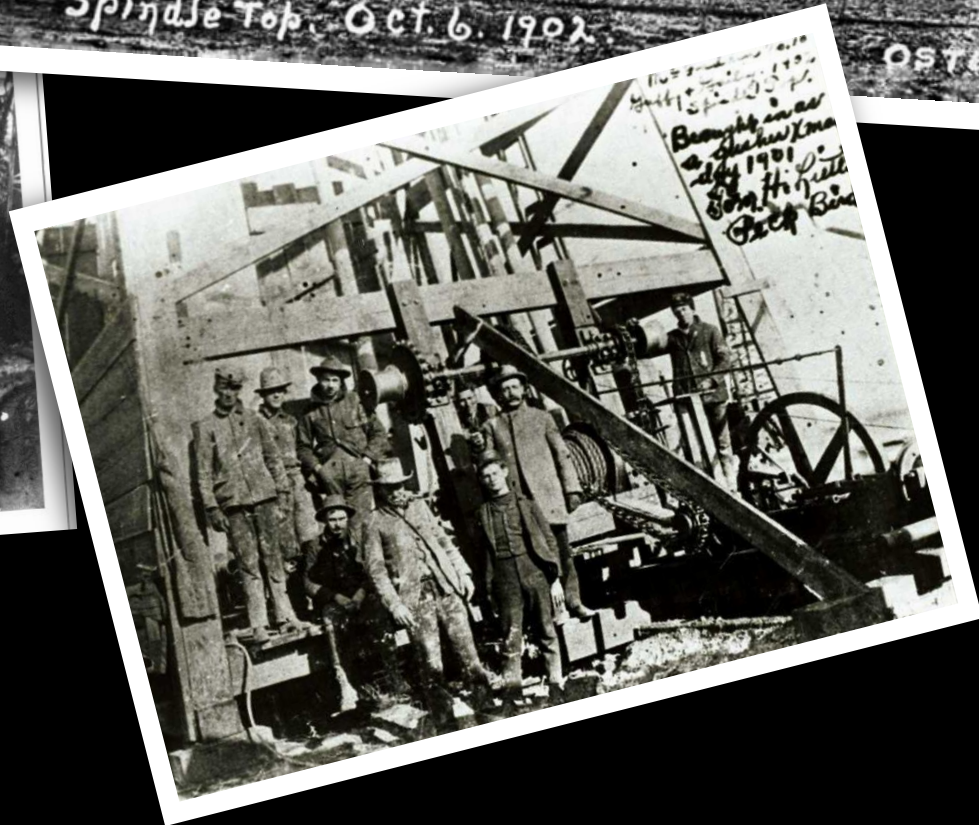
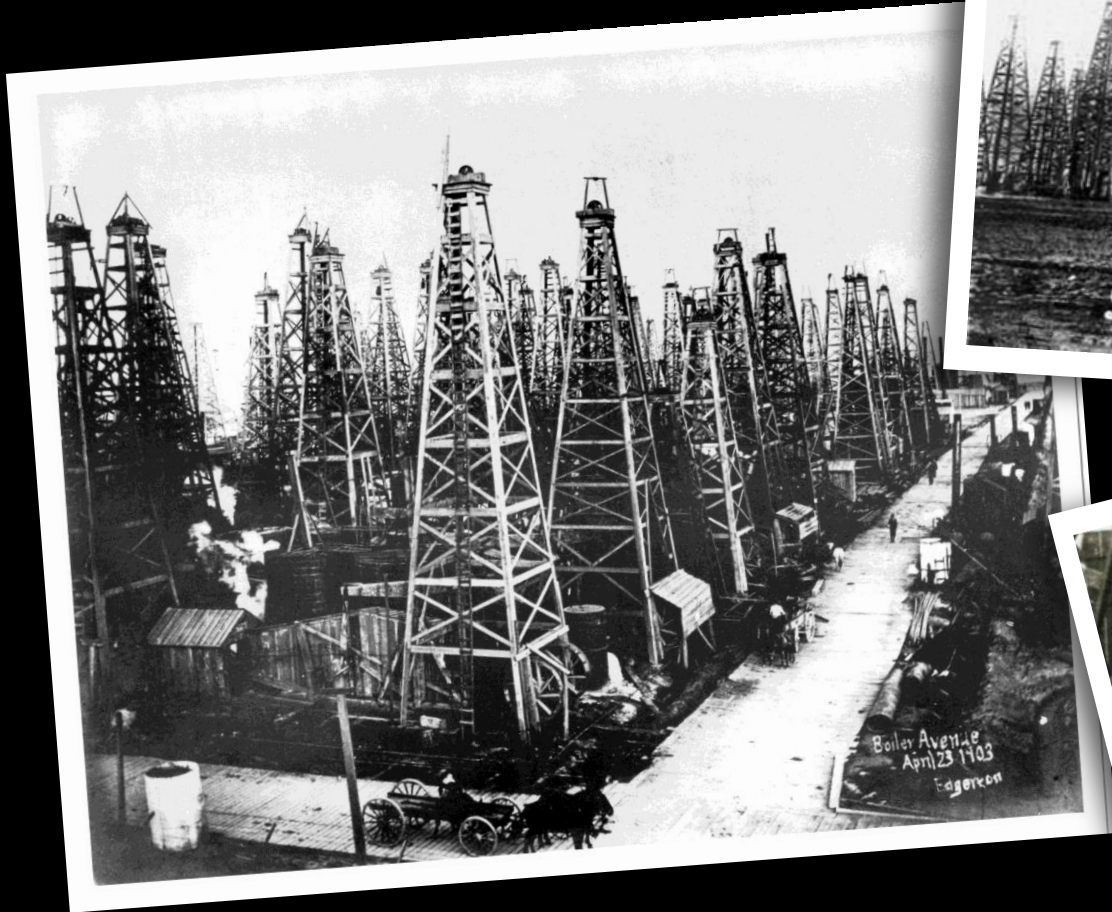
THE SPECULATION IN LAND HAS BEGUN

Drilling Rigs Now En Route Will Be Put into Operation as Soon as Possible.

Beaumont, Texas, January 11.—The phenomenal oil well struck by Captain A. E. Lucas three miles south of Beaumont is exciting the entire country.

Fields of Pennsylvania and his country has now two large amounts of oil. The Post correspondent Paulhemus this of his opinion. He said: "I have obtained Lucas on so through your successful well yet examined the flow. I have it is much more to find in Jefferson. He deserves his money digging more than the assistance and I warn that I warn leases in a stone brokers purpose of who have speulating this tion and influ will be a gr men from ad they have no the land and for purely let them. sell lands men who have shown are reliable. In a calm and is my advice follow it." Several of this correspond

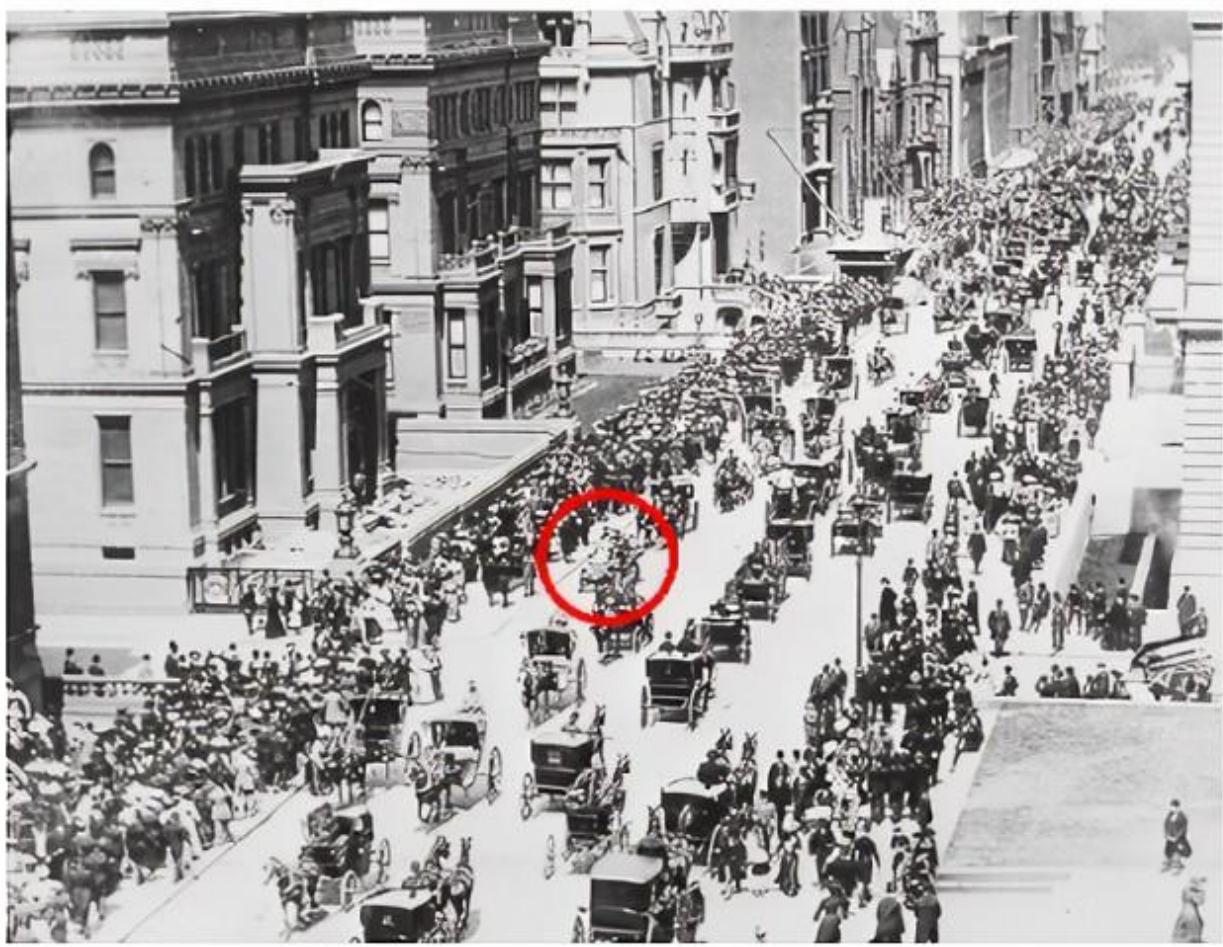
ALVANIZED
AVE
UGH
CTOR
E.
Get our prices
ng.
NCO
ALE.
x12; Portable
Return Tubu-
ment, 40 to
s for Artesian
N WORKS
ND BRICK.



"If I had asked people what they wanted, they would have said faster horses."

- Henry Ford





How many jobs?

- Gasoline
- Heating Oil
- Diesel
- Kerosene
- Propane
- Propylene
- Petroleum Coke
- Heavy Fuel Oil
- Asphalt Road Oil








The New Frontier:
The Agentic Inflection Point




The New Frontier:
The Agentic Inflection Point

From Overload to Intelligence Power

 Human-scale ops reaching limits

 30% of IT budgets lost to integration

 900+ apps per enterprise

 2.5hrs/day searching for information



Agentic systems shift work from fragmentation to orchestration



Execution is no longer the bottleneck

The background is a dark blue gradient with a complex, abstract pattern of glowing blue lines and particles. The lines are thin and wavy, creating a sense of depth and movement. There are also numerous small, bright blue dots scattered throughout, some of which appear to be part of a larger, faint grid or network structure. The overall effect is that of a futuristic, digital landscape.

THE
Idea Economy

WHAT IS AN AGENT?

The Four Levels of Agentic Progression

1

Chatbots

WHAT IS AN AGENT?

The Four Levels of Agentic Progression

1

Chatbots

2

Assistants

WHAT IS AN AGENT?

The Four Levels of Agentic Progression

1 Chatbots

2 Assistants

3 Digital Labor

WHAT IS AN AGENT?

The Four Levels of Agentic Progression

1 Chatbots

2 Assistants

3 Digital Labor

4 Digital Workforce

Exponential Growth

Compounding S-Curve



Models

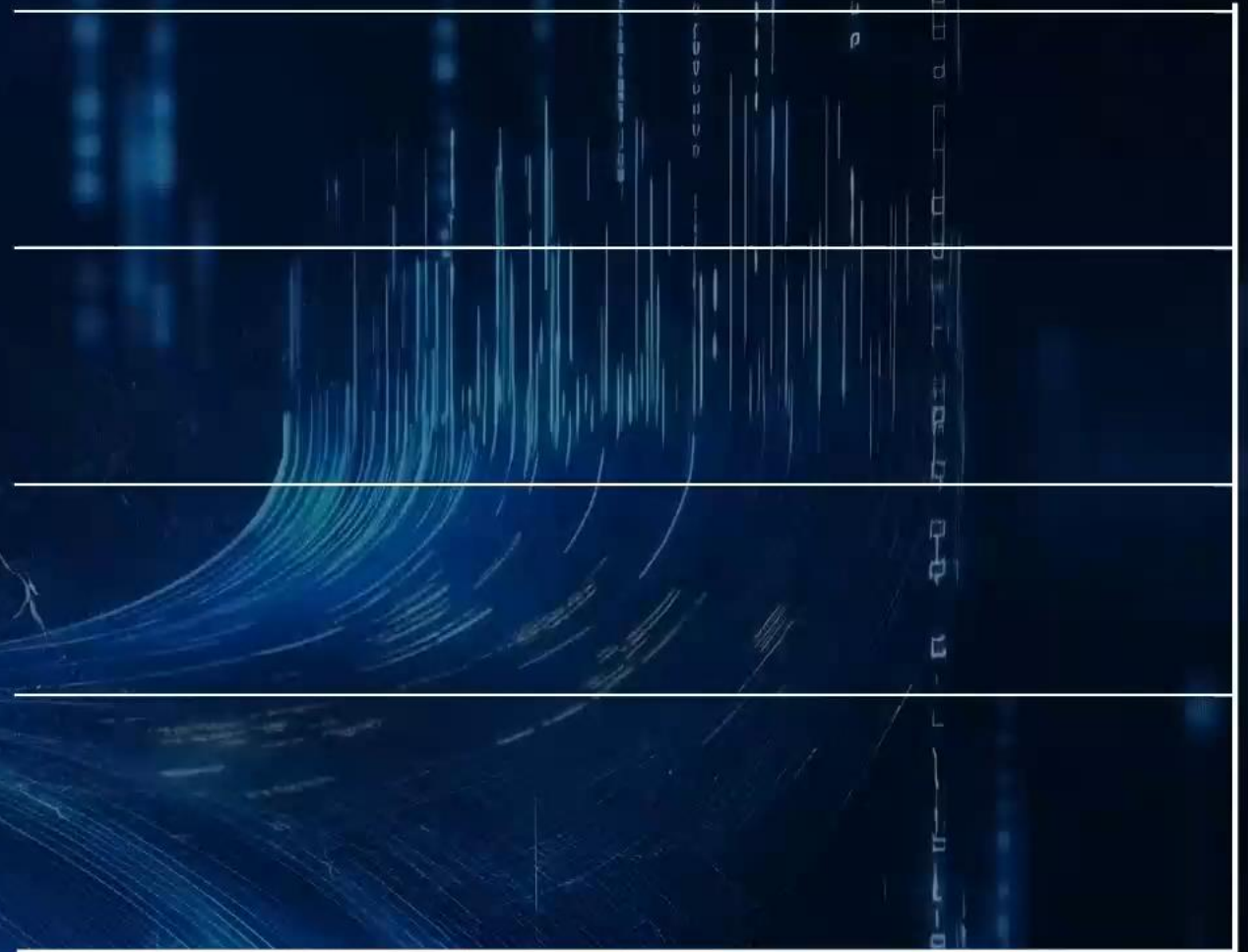
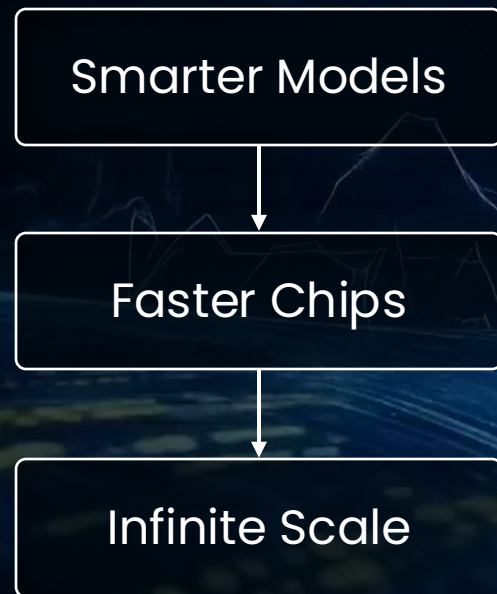


Compute



Data Centers

When Growth Goes Vertical



The background features a dark blue space filled with vertical streams of light blue and white dots, resembling data or code. In the foreground, there are glowing blue and yellow light trails that curve and flow across the scene, creating a sense of motion and depth. The overall aesthetic is high-tech and digital.

The **Agentic Software Layer**

The **Great Transformation**



**SMB TAM =
\$777 Billion
(£581 Billion)**

Largest Share of AI Agent Market

This Is the

Revolution

THE MSP EVOLUTION

Where We've Been

MSP 1.0

Reactive support:
break-fix



MSP 2.0

Proactive
management: remote
monitoring, recurring
revenue

THE MSP EVOLUTION

Where We've Been

MSP 1.0

Reactive support:
break-fix



MSP 2.0

Proactive
management: remote
monitoring, recurring
revenue

THE MSP EVOLUTION

Where We've Been







THE RISE OF THE
Managed Intelligence Provider

The Managed Intelligence Provider

PLAYBOOK



Transform



Buy



Build



Sell



Manage

001

Transform



002

Buy



003

Build



004

Sell



005


Manage



You at the Center

Managed Intelligence
Provider Toolkit



A digital landscape with a grid floor and several blue columns. The columns are arranged in a perspective that recedes into the distance. The floor is a grid of blue lines that also recedes. The overall color scheme is blue and black.

The **Age of Builders**



This Is

Your Moment





It's Time to Build

